

## The Company Profile And Service Offerings



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## **ABOUT US**

The company Hotel Solutions Hospitality
Nigeria Limited is a consultancy
firm registered in Nigeria with the Corporate
Affairs Commission under the
Companies and Allied Matter Decree of 1990
of the Federal Republic of Nigeria
to carry out among other things, the
management of hotels, motels, resorts,
eateries, corporate organisations' cafeterias,
guest houses, any other
hospitality-related business both home and
abroad and personnel that would
provide personalised, courteous, sincere and
consistent services.



The board members and the management team are made up of well-educated young and dynamic Nigerians whose lives are embodiments of core professionalism coupled with their years of practical experience with international hotels, multinational companies and government Parastatals both home and abroad.

We cherish, and are committed to the creed of our organisation, which is based on the bedrock of providing solutions to hospitality services.



# CHAIRMAN'S BUSINESS MODEL

Hospitality industry is a broad industry covering various hosting services including restaurants, hotels, bars, cruise lines and many other related businesses. Globally it is a multi-billion dollar industry with broad offerings, in Nigeria the best of hospitality development is found in accommodations and restaurants.

Besides, hospitality business in Nigeria currently has one of the highest growth potential in Africa, as it is increasingly



becoming a major business destination for many who see the viability of Africa's most populous nation.

With the opening of hotels and other hospitality-based outfits every day in cities across Nigeria, keen observers of developments in the Nigerian hospitality industry have noted that the industry is at a growing stage.

Considering all these phenomenal elements, the hospitality market is booming in Nigeria and with that boom comes newly found diversification in range, quality and classifications, yet there is a better room for growth, diversification and standardization.



Although the industry faces many challenges including instability in power supply, security, negative global publicity and the effects of the general issues facing the growth of tourism in Nigeria, regardless of these challenges, the industry has continued to grow geometrically thus increasing its share in the capital market of the country as the tourism and hospitality industry represents a major income booster for people in the business all over the world.

However with the development of more tourist sites, weekenders, holiday makers and tourists alike, more businesses are being created for hoteliers/hotel proprietors on a daily basis: all these have, to a great extent, maximally consolidated the practice of hospitality management.



With all of these, it is a matter of necessity for stakeholders in the industry, especially business owners to understand that tourism and hospitality industry constantly requires the significant inputs of highly sophisticated consultants whose expertise is professionally and economically capable of regularly promoting their respective businesses. This is why Hotel Solutions Hospitality Nigeria Limited is constantly committed to rendering such consultancy services.

In practice, I am often habituated to embracing this philosophical submission, "We don't just sell rooms, food, drinks and render hospitality-related services to our guests/customers/clients; we often blend comfort and luxuries with customer satisfaction as part of our value-added



services. In hospitality industry, we live and die satisfying our guests/customers/ clients: that is our philosophy; that is the nucleus of our modus operandi."

Giving Hotel Solutions Hospitality
Nigeria Limited an opportunity to consult
for you means reasonably exposing your
business to series of unprecedented growth
and development in all ramifications of
tourism and hospitality business.

Stay connected to Hotel Solutions Hospitality Nigeria Limited.

Ayo Oladipo (Mr), Chairman, Founder and CEO, Hotel Solutions Hospitality Nigeria Limited



#### **OUR MISSION**

Upholding wholehearted commitment to securing excellence in our day-to-day management of hotels and hospitality outfits with undiluted dedication to consistently rendering effective, efficient and first-class consultancy services to our clients with a view to taking their respective businesses to the next level of exponential boom.

#### **OUR VISION**

Building enviably challenging coverage with effectively and efficiently proactive hospitality consultancy networks in Africa.

#### **OUR SLOGAN**

...providing hospitality solutions.



Hotel Solutions Hospitality Nigeria Limited has continued to change and redefine the faces and future of the Hospitality Services Industry in Nigeria.

Its core competence primarily concentrates on:

-Providing value-added services to hotels through efficient and effective management;

-Identifying ways of improving the efficiency and effectiveness of services to guests;

-Resolving difficult or unusual problems arising from complex hotel operations;

-Embracing Training of personnel, recruitment of staff, interactive management and professional coaching for improved performance;
-Upholding Conduct of Associate

Performance Evaluation;



- -Ascertaining Quality Management Skills (QMS) and Quality Action Team (QAT);
- -Carrying out Feasibility Studies and Forecasting in the hospitality industry; Coming up with marketing strategies and follow-ups for hotels and other hospitality institutions;
- -Providing latest Catering and Hotel equipment of world class standard;
  - -Providing legal advice on all issues related to hotel management;
    - -Consulting for institutions, industrial and hospital catering;
- -Organising hotel/tourism packages for individuals, corporate and governmental organisations.



Apart from the aforementioned value-added services, Hotel Solutions Hospitality Nigeria Limited as well concentrates on rendering services in the following areas:

Industrial Catering;

Tourism and Tour operations;

Laundry Operations;

Bakery and Confectionery;

Hospital Catering;

Fast Food Operation;

Feasibility Study,

Project Supervision and Construction;

Staff Recruitment, Training and Auditing;

Recommendation of Equipment/Utensils;

Wall Finishes;

Ceiling Finishes;

Floor Finishes;

Soft Furnishing;

Landscaping;



Interior and Exterior Decorations;
Fine Lighting;
Painting Finishes;
Flowers and Artworks Placement;
And other hospitality-related services.



#### **OUR MANAGEMENT TEAM**

Our Management Team
Hotel Solutions Hospitality Nigeria
Limited has result-driven, culturally sensitive and
internationally Sophisticated professionals with extensive
experience in managing hotels, motels, resorts,
eateries, corporate organisations'
cafeterias, guest houses and other hospitality-related
business both home and abroad.

Our team possesses an in-depth understanding of new emerging technologies and heir applications in tourism and hospitality industry.





Mr Ayodele Oladipo Chairman, Hotel Solution



Mr Ayodele Oladipo, Chairman, Hotel Solutions
Hospitality Nigeria Limited
Mr Ayodele Oladipo, a native of Akugba
Akoko, Ondo State, was born on 24th June,
1960 into the family of Pa Jacob
Ologuntere Oladipo. He attended
the then Ondo State Polytechnic,
Owo, now Rufus Giwa Polytechnic,
Owo, Ondo State, where he bagged a
Higher National Diploma (HND) in
Catering and Hotel Management and subsequently
had a Master's degree in Personnel Psychology
from University of Ibadan, Oyo State.

Having succeeded as a highly sophisticated professional in Tourism and Hospitality industry, he thereafter consolidated his professional acumen by going for a management-based programme in 2005 at Lagos Business School Chief Executive Programme (CEP) where he finished as one of the best Executive Participants the school had ever produced.



Mr Ayodele Oladipo is a veteran hotelier who has been in the hospitality industry for close to three decades serving both the government and corporate organisations with a view to constantly consolidating Tourism and Hospitality Industry. His enviably exhibited expertise has taken him to different notable places in the world with numerous awards of excellence to corroborate his achievements. He is an Associate Member of AHCIMA, London; Member, Nigeria Institute of Public Relations; Associate Member, Tourism Board of Nigeria; Member, SKAL Club International; and Member, Hotel Investigation Detective, United Kingdom.

As a sincerely suave sophomore at the then Ondo State Polytechnic, Owo, he combined his curricular activities with a supervisory job at Faaji



Palace Hotel in Owo town –

it was his outstanding academic performance
that prompted his Head of Department,

Mr Eli Tiwagagbe(a Ghanaian) to recommend him for the job.

Tourism and Hospitality industry today would have not have been regarded as a great source of revenue generation for hoteliers in particular and government as a whole if not for the constantly exhibited professionalism of veterans like Mr Ayodele Oladipo.

His invaluable contributions to the growth and development of hospitality industry within and outside the country are invariably immeasurable.

At the early stage of his career, he worked in the following hotels: Diganga Hotel, Ile- Ife; Motorway Motel, Ondo-State;
3A'S Hotel, Ijebu-Ode, Ogun State;
Catering Department of Lagos
University Teaching Hospital (LUTH),



Idi –Araba, Lagos State – while
working in all these places,
he was known for his distinctive
and result-oriented modus operandi.
It was the experience he acquired
in all these hospitality outfits that
later brought him to limelight.
He later joined the workforce of Odu'a
Investment Group Limited, the owner of Lagos Airport Hotel,
Premier and Lafia Hotels, as Assistant Food and Beverage
Superintendent at the Lagos Airport Hotel,
a hotel with 300 Bedrooms and assorted
ultramodern facilities that could be found
in any 5-star hotel in the world.

It was his doggedness and constant commitment to series of official assignments that precipitated his being promoted to the position of Food and Beverage Manager of the hotel thus making him the toast of every staff member of the hotel.



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As a result of his outstanding performance, he was transferred to Lafia Hotel, Ibadan as the Unit General Manager.

As at this time, the hotel had already been earmarked for sale because of its devastating state – with God on his side, he transformed the hotel with less than 17 functional rooms to 60 bedrooms with the state-of-art facilities thus making it become one of the best Hotels in the South-West of Nigeria

vThis development lent credence to the hotel thus making it one of the hotels used by FIFA when Nigeria hosted the Under-20 World Cup Tournament in 1999.



His great achievement at Lafia
Hotel led to his promotion to
the position of the Managing
Director/CEO of the Hotel —
this unprecedented achievement he
recorded at Lafia Hotel invariably
became the precursor of the
International Award of Excellence
he received in 2001in Madrid,
Spain where he was celebrated as
one of the greatest veteran hoteliers in the world.

It was just as if he was meant for series of transformational programmes – his contributions to the resuscitation of Lafia Hotel which was at a moribund stage when he got there thus paved another way of promotion for him – he was transferred to Premier Hotel, a hotel with 87 Bedrooms which had almost gone bankrupt for four years.



Besides, the ancient structures and facilities of the hotel he met on ground were specimens of mesmerizing mess – Premier Hotel thus became another challenge he needed to meet.

As a matter of resourcefulness, within six months of re-engineering, re-structuring and re-positioning Premier Hotel, he and his team changed the Hotel to a profit-oriented establishment and set it back on the track of a standard hotel - all these were achieved by dint of hard work, teamwork, dedication and staff cooperation. In addition to this, he maximized the facilities there to the fullness by revamping the Catering School, which was then affiliated with OTHM, London, revitalizing the Night Club, consolidating



the filling station and creating the Native Market and the Games Village for the maximum enjoyment of guests and other patrons of the hotel.

During his tenure as the
Managing Director/CEO of Lafia Hotel,
he established a Consultancy Unit
which specialized in the turning around
of hotels. The first client of
the Unit was Motel Royal,
Ile Ife, which was successfully
re-commissioned and made operational.
At Premier Hotel, Mr Ayodele Oladipo
continued with the Consultancy Unit
and undertook the management of several hotels.

In 2006, he voluntarily resigned from
Premier Hotel to start his own consultancy
firm which was registered with
Corporate Affairs Commission as
Hotel Solutions Consultancy Services



Nigeria Limited – a consultancy firm that has rendered professional services to many hoteliers in the country and is still committed to rendering such.

His scope of coverage has geometrically become high – this wide coverage of his consultancy services has as well prompted him to found another consultancy firm registered with Corporate Affairs Commission as Hotel Solutions Hospitality.

Mr Ayodele Oladipo is an internationally celebrated hospitality consultant whose expertise brought enviable revolutionary changes to every place he had worked – this was evident in all awards he had received so far; his professional acumen still speaks for him till date.



He was honoured in 1999 when he received Outstanding Hotelier of the Century Award being the Presidential Merit Award given to him at The Polytechnic, Ibadan; Propel Development Centre also presented an Award of Excellence to him in recognition of his outstanding performance.

He was a recipient of Corporate Managing Director of the Year Award – presented to him in 2000 by Ondo State Polytechnic, Owo.

The acknowledgment of his great achievements in the industry took another dimension in 2001 when LAYOLAB COMMUNICATIONS gave him the Best Hotel Administrator of the Millennium Award. He was a recipient of Humanity Award – presented to him in 2002 by TELO COMMUNICATIONS, Ibadan; recipient of Vocational Excellence Award – presented to



him in 2005 by Rotary Club of Iyaganku, Ibadan; recipient of Dexterity in Hospitality Award – presented to him in 2005 by Lyrics Night Club.

In 2009, he was a recipient of the Best
Hotelier of the Year Award – presented
to him by Nigeria Hotel Association; also
an Award Winner of 26th International Award
for Tourism, Hotel and Catering Industry; Most
Distinguished Hospitality Consultant of the
Year – presented to him by the Association of
Student Communicators, The Polytechnic, Ibadan.
His outstanding performance in the industry was
also viewed as a unique one in 2010 when he
received an Award of Excellence presented to him
by The Frontline News Media.

Mr Ayodele Oladipo is a highly sought-for consultant in Tourism and Hospitality Industry. He is the Chairman of Hotel Solutions Hospitality Nigeria Limited, a consultancy firm with its headquarters in Ibadan.





# Mr Sola Fashakin Managing Director, Hotel Solutions



Mr Shola Fashakin was born on 16th April, 1959 to Mr J.O
Fashakin's family. He hails from Efon. He started his elementary school in Oshogbo, Osun State and later proceeded to St Charles' College, Oshogbo. After his secondary school education, he then proceeded to Christ School, Ado Ekiti, for his advanced level education.

He later gained admission to
Ondo State Polytechnic, Owo,
to read Catering & Hotel
Management. During his
course of study, he worked
with Moeje Hotel, Oshogbo
on a part-time basis as the Hotel Manager.



After the completion of his studies in Catering and Hotel Management, he bagged HND (CHM). Subsequently, he was posted to Ilorin, Kwara State, as a youth corper and worked in the Governor's Office Protocol Department as the Catering Officer. After his youth service, he was employed at Stop-Over Motel, via International Airport Road, Lagos, as the Motel Manager.

After one and half years, he gained employment with Le Meridien Hotel, Victoria Island, as the Service Manager.

During his working career at Eko Le Meridien Hotel, he had series of promotions



from Service Manager to Restaurant Manager, and was later promoted to the post of the Banquet Manager. And in the long run, he was promoted to the position of the Food and Beverages Manager.

Le Meridien Hotel headquarters in Paris sent him for series of training abroad which took him to Paris, London and United Arab Emirate. He was on executive level for many years and has good organizational and supervisory experience of over 150 to 300 staffers.

Le Meridien Hotel later sent him to Meriden Cairo Hotel in Egypt to relief the Food and Beverages



Manager for 2 months and also to relief the F&B Manger in Le Meridien Abu Dhabi Hotel (UAE) for three months.

After working with Eko Le Meridien
Hotels for 10 years, he proceeded
to United State of America and worked
with Omni Hotels in New Heaven,
Connecticut as the Assistant Ex. Housekeeper
and Holiday Inn at International Blvd.
Atlanta Georgia as the Food
and Beverages Manager.

He is a member of Hotel & Catering
International Management Association,
London UK. (HCIMA) and also
a member of Motel & Hotel Association
of America Inc.



During this period of work with Holiday
Inn Hotels, he enrolled with Smartech
College in Downtown Atlanta to
Study Oracle where he was certified
as a Data Base Administrator (DBA).
He later worked with Ciba Vision Corporation,
a Novartis Organization before he
finally returned to Nigeria to join
Hotel Solutions Hospitality Nigeria Limited,
a consultancy firm where he
is the Managing Director.





Richard Robaix
International Consultant,
Hotel Solution



#### INTERNATIONAL CONSULTANT

Mr. Richard Robaix was born in 1960. He holds an MBA of Hotel School of Glion French Baccalaureate-Economic section.

He started his professional career as food and beverage cost controller in Benin Sheraton Hotel, Republic of Benin between 1982-1984 where he actively set up all the accounting procedures for the opening of the hotel's accounting department.

He moved to Novotel between 1984-1985 Abu-Dhabi United Arab Emirates as Assistant Food and Beverage Manager, he changed the operation therein for better and opened a new outlet "Le Bistro".



#### INTERNATIONAL CONSULTANT

Between 1985 and 1987, he was the Assistant Food & Beverage manager of Novotel Dowe, Libreville, Gabon. During this period, he worked as Duty Manager, training instructor; more so, he was on special mission to Gabon where he was the Assistant Food and Beverage Manager at Sofitel Libreville and Manager at Relais de l'Ivindo. He was a co-controller at Caisieres Paquet M/S Memoz.

In 1987, he moved to Novotel Cayenne, French Guyana at Food and Beverage Manager till 1990. He was involved in the set up of the procedures, and ensuring high level of turnover for the F & B and maintained high level of profit margin through costs control.

Between 1990 and 1992, he worked at



#### INTERNATIONAL CONSULTANT

Kairaba Beach Hotel, Gambia where he opened the 5-star resort and conference Center, a hotel of 120 rooms as a Food & Beverage Manager. He also worked with Goisieres Paquit and Cruise Ships of a 5-star standard.

He joined Eko Hotel (Le M eridian)
Lagos, Nigeria in 1992 as Food & Beverage
Manager till 1994, He
joined V-shops, Monaco between 1994 and
2000 where he served as Food & Beverage
Manager till 1996 before he proceeded to
Novotel Accra, Ghana to manage the Food
& Beverage department of 175-bedroom hotel
with 60 staffers under him.

He served as Food & Beverage Manager at Sofitel Cairo Maadi, Egypt and moved between the year 2000- 2009 annual turnover



#### INTERNATIONAL CONSULTANT

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a consultancy firm where he
is the Managing Director.





Banji Alabi
Secretary,
Hotel Solution



#### **SECRETARY**

Barrister Banji Alabi was born on January 30, 1962. He bagged a HND in Catering and Hotel Management, HND in Accountancy from Yaba College of Technology, Bachelor of Laws Degree from Lagos State University and Barrister at Law from the Nigerian Law School, Lagos. He served for 5 years at Guinness Nigeria Limited as an Assistant Accountant and 16 years as one of the few Nigerian Senior Staff of the multinational oil company, Chevron Nigeria Limited. Barrister Banji Alabi is a member of the prestigious Lagos Polo Club. He loves horse riding, playing polo and photography. He is well travelled and has obtained strategic training from some of the finest institutions around the world.



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Hotel Solutions Hospitality Nigeria Limited,
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# Dr Oluwole Oluyeye Director, Hotel Solution



Dr Oluwole Oluleye was born on 9th January, 1953 in Efon Alaaye, Ekiti State. He had his primary education at Apaukwa Municipal School, Army Barracks, Enugu, between 1959 and 1965, from where he proceeded to Igbo-Ekiti Grammar School, Nsukka and later Adekile Goodwill Grammar School, Ibadan for his secondary education.

He completed his Higher School at the famous Edo College in 1972. He attended the university of Ife (now OAU), Institute of Agricultural Research and Training, Moor Plantation, Ibadan in 1974 for a Certificate programme before proceeding to the Tuskegee University, Alabama, USA, where he successfully completed his first degree in Animal Science.



He was also at the Auburn University, Alabama, USA, where he bagged his M.Sc in 1979 in the same discipline in 1982.

He returned home for his National Youth Service Corps (NYSC), which he had at the University of Ibadan where he served as a Lecturer in the department of Veterinary Medicine between 1983 and 1984.

He started his career in 1984 at the National Productivity Centre (NPC), a parastatal of the Federal Ministry of Labour and Productivity, in Lagos as a Consultant. Between 1984 and 2000, he served as Assistant Director, Ag. Director of the Department of Agriculture and Rural Productivity and alter



Director of Technological Services at the Abuja Headquarters of the NPC.

On 17th June, 2003, President Olusegun Obasanjo appointed him the Chief Executive of the Petroleum Products Pricing Regulatory Agency (PPPRA), after serving at various times as Rapporteur, Deputy Secretary and Acting Secretary to the Special Review Committees preceding the PPPRA.

He was sponsored by the UNDP/ILO to study Operations of the productivity Centres in Ghana, Guatemala and Chile in 1995; participated at the World Productivity Congress in Istanbul, Turkey in 1998 and represented Nigeria at the General Assembly of the International Labour Organization meeting in Geneva, Switzerland in 1998.



He had also participated in the Study Tours of South African and Spanish Downstream Petroleum Sub-sectors and several specialized courses and conferences on petroleum industry especially downstream operations. Some of these were the Petroleum Products Pricing economics Training at the Institute Du Petrole in Paris, France, the International oil Supply, Transportation, Refining and Trading at the Oxford Princeton Programme, UK, a course on "Resolving Conflicts: Preventing and Addressing Conflicts in Petroleum Organisations" organised by Petrolskills, London, UK, and a course on "Management Practice for Petroleum Industry Executive" at Borough College, London, UK. He is a member of the Oil and Gas Implementation Committee (OGIC), Dr Oluleye, has delivered several papers on deregulation at several national and international for a and edited a book on the deregulation reform process titled,



Liberalization of the Downstream Petroleum Sector: the Nigerian Experience, published in 2005.

He is widely traveled, and is a member of the Nigerian Institute of Management (NIM),
Fellow of the International Labour
Institute and Fellow, German Centre for
International Development. He is happily
married to Patty Chinyere (nee Okoye)
with children. His hobbies are fishing/angling,
watching/playing soccer and lawn tennis.

He is at present, one of the Directors of Hotel Solutions Hospitality Nigeria Limited.





# Akin Magbegbeola Director Of Operations, Hotel Solution



Akin Magbagbeola was born on the
1st of October 1963 in his
hometown Ogbomoso in Oyo State.
He is a graduate of Catering and Hotel
Management from Ondo State Polytechnic,
Owo. He also bagged the Professional
Diploma in Management from Nigerian
Institute of Management and later,
MBA Marketing from Oyo State
University of Science and Technology
(now Ladoke Akintola University).
During his Course of studies; he worked
as Catering Officer with the Nigeria Police
Force at Police Officers Central Mess
and Guest House.

After Graduation he observed the National Youth Service Corp(NYSC) at Shiroro Hotel, Minna in 1986( which was under the Arewa Group of Hotels then) where



he served in various capacities as Duty Manager, Personnel Manager and Food and Beverage Manager of the Hotel. After his Youth Service he was employed as General Manager of Fina Brown Motel, Ibadan in 1987. Subsequently he started his full Management Career with UAC Nig. Plc in UAC Foods Division as one of the very foremost Mr. Biggs's Managers in January, 1988. Akin Mabagbeola as a young dynamic professional had series of appointments within UAC Foods - from Mr. Biggs's Manager to Production Manager, Retail Sales Manager, Regional Sales Manager, National Logistics Manager and then later to Customer Services Inspectorate Manager.



In his bid to consolidate his academics-oriented work experience, he also attended extensive Unilever Management Training both in Nigeria and abroad and had varied exposure/experience in diverse Management Practices

Spanning over 9 years.

In 1997, he joined Foremost Recreational Club in Nigeria Ikoyi Club 1938 as Deputy General Manager in charge of Operations where he revolutionized the entire Catering and Food and Beverage set up of the club and raised the services to international standards.

On invitation of the Board, in 1997, he joined UTC Nig Ltd primarily to rejuvenate and revive the Food Processing plant and Fast Food Business.



As a result of his exemplary achievement in UTC, he was recommended to take over the affairs of Sweet Sensation Confectionery as the General Manager. His enigmatic performance in transforming Sweet Sensation into a full Corporate Hospitality company is unrivalled up to date. As a result of his exceptional contribution to Sweet Sensation, he became the recipient of International Quality Era Award.

He single handedly won through his "SS" profile Presentation to International Business Initiative Group at the Hotelympia Exhibition at Earl's Court in England, Jan 2002.

The award was received in Switzerland at IQ Convection 2002. As part of his international exposure, he had a brief stint with Heavy Kitchenware, Uk .Ltd as General Sales Manager.

During which he worked closely with Giant Catering Establishment like Mono, Oddy, A&E Catering Tom Chandly, Parry, Marston House, British Youth Hostels, Grand Motel all in UK.



Akin also joined the workforce of Food Concepts and Entertainment Nig Ltd. in 2003, a Company that Manages Consortium of Foreign Brands i.e. St Elmo's Pizza, Chicken Licken, Scoops etc) as General Manger- Operations.

During his tenure as GM Operations, in 2003/2004 he was instrumental to the development of the Core Intellectual Properties of Chicken Republic in South Africa. His contributions towards tropicalising South Africa Brands in Nigeria by working with Crown National, Spices International, Mac Adams, Rational etc are immeasurably indelible. As an ambitious young man who loves challenges, he moved on to join Bemil Nigeria Ltd in September 2004 as General Manager Omega Care Manufacturing (a subsidiary of Bemil Nig Ltd) his exhibition of hard work earned him a spectacular promotion to the position of First Ever Group General Manager of



Bemil Nig. Ltd (With Six District Business Subsidiaries) in less than one year of joining the indigenous conglomerate.

He championed the course of Business re- engineering and consolidation of the entire six subsidiaries to Cooperate standard and remarkably flagged off the ISO certification of Bemil Group of companies.

Akin is a motivational speaker and a facilitator of repute on sales, marketing customer services and hospitality training and manpower development. He has been actively involved with Notable Consultancy outfit on these Topics i.e. Accenture, Vic Lawrence, Tom Associates, Tem-Top Enterprises. O&S consultancy just to mention a few.

He is well traveled and versed in areas of hospitality industry.



Hotel and Catering International Management Association, UK; Hospitality Training Foundation UK; Hotel Accommodation Hotels, Hospitality and Housekeeping institute UK. Nigeria Association of Hotel and Catering Managers; Nigeria institute of Management; Business Executive breakfast club (Lagos Business School) 1999-2002; Facilitate Rotary International Youth Forum 2001-till date; South Africa Spices Seasoning and Food Taste Enhancer Producer Association; Besides, he had publish several articles/dissertations notable among which are Minimum standard for classifications of five star hotels in Nigeria; Sales promotion as an effective tool for marketing in a deregulated economy;



Know your "onions "(as food, garnish, accompaniment, spice, taste-enhancer, preservative, flavoring and medicine;

Management development in Hospitality and Tourism;

Fly the wall: An inspiration to setting
up a small food business;
Demographic change the role
of Hospitality Manager;
Quality Tourism & Hospitality Management
new horizon & the role of Rotary club as catalyst;

He is at present the Director of Operations at Hotel Solutions Hospitality Nigeria Limited.





# Caleb Owoyele Akinnayajo Director, Training and Personnel, Hotel Solution



Mr Caleb Owoyele Akinnayajo was born on April 8, 1955 in Idanre, Ondo State. He as well hails from Ondo State, the western part of Nigeria. After his pre-secondary school education, he proceeded to Olofin Anglican Grammar School, Idanre, Ondo State and later moved to Methodist High School, Okitipupa where he eventually completed his secondary school education. Subsequently, he was in Oduduwa College, Ile-Ife between 1973 and 1975 for further studies.

Mr Caleb Owoyele Akinnayajo had a Certificate in Marketing from Nigerian Institute of Journalism (NIJ), Ikeja, Lagos, shortly after the completion of his post-primary education.

As a result of his outstanding academic performance in his pre-institution-of higher-learning examinations, he gained admission



and Hotel Management and later bagged
HND in the same discipline.
Mr. Caleb Owoyele Akinnayajo, who was
then fondly referred to by his colleagues as
Omowe meaning the brilliant one did not hang
his pair of academic boots on bagging HND,
he later bagged a Master's degree in
Managerial Psychology.

Besides, he had on several occasions participated in multifarious trainings and workshops among which the following were:

Management Development Workshop for Managers, U.I Ventures, U.I;

Management and Executive Programme;

Six Hat Training Course for Executives Educate Bones course;

Nigerian Institute of Journalism;



General Overview of Corporate Image Building and Public Relations; and Others.

He was one time, the Manager, City Star Holiday
Inn, Oluwatuyi, Akure, (1983 and 1984); Hotel Manager,
K.S. Motel, Total Garden Houses, Ibadan,
(1988 1990); Food and Beverages Manager, U.I.
Guest House, Ibadan (1990 1991); Outdoor
Catering Manager, U.I. Guest House, Ibadan
(1991 1992); Colour Laboratory Manager, U.I
Ventures, Ibadan; Marketing Manager, U.I
Venture (1994 1996).

He is also a lecturer at Ondo State Polytechnic, Owo, Ibadan Campus; U.I Consultancy (Part Time), University of Ibadan (Diploma Programmes); and Akwa Ibom Polytechnic, Ibadan Study Centre. He is at present the Director of Training and Personnel, Hotel Solutions Hospitality Limited.



# **OUR CLIENTS**

The consultancy firm has continued to receive commendations for its contributions to the growth of the hospitality business in Nigeria.

These are encouraging trends that constantly move the company towards its goal of operational excellence – thus delivering its projects economically, reliably and safely. Its excellent customer service culture and returning superior financial dividends and rewards to its clients have become its industry trademark.

Our clients are found in all major cities in
Nigeria. They include the following:
Nigerian Breweries, Ibadan;
Grand Serene Hotels, Iyaganku GRA, Ibadan;
Elizade University's Cafeteria, Ilara-Mokin;
Carlton Gate Hotel, Ibadan;
Royal Parklane Hotel & Suites, Ijape Estate, Akure;
Marvel Hotel, Abuja;
Royal Spring Holiday Inn, Ikirun Road, OsogboIlorin/Offa
Road, Osogbo;



# **OUR CLIENTS**

Jubilee Conference Centre, Oke-ado, Ibadan;
Orchid Hotel,
G.R.A, Delta State;
Miccom Golf Hotels & Resorts Ltd, Ibokun road,
Edo state;
Genesis Suites, Molete, Ibadan;

AK Hotels Limited, Malanje Street, Wuse Zone 4, Abuja;
Parkview Astoria, Parkview Estate, Ikoyi, Lagos;
Sunview Hotel, Alagbaka GRA, Akure;
Tourist Garden & Resort, Asaba;
A three Hotels & Suites, Ojoo Expressway, Ibadan;
Generations Hotels, Apete, Ibadan;
Royalton Hotel, Ilorin;
Ayalla Hotels Limited, Isaac Boro Expressway, Yenagoa;
Grand Hotel & Resort, Asaba;
Fountain Hotel, Ado-Ekiti, Ekiti State;
Emperor Hotel & Suites, Alagbaka GRA, Akure;
Treasureville Resorts Ltd, Victoria Island, Lagos;
Bedrock Hotel, Badagry, Lagos; and the host of others
numerous to mention.



# **OUR CLIENTS**

Besides, Hotel Solutions Hospitality Nigeria
Limited is one of the leading consultancy firms
in Africa with highly sophistic
ated professionals whose wealth of experience
has contributed immensely to the growth
and development of tourism and hospitality industry.



# **OUR BANKERS**











#### **CONTACT US**

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